

# ANDHRA PRADESH STATE COUNCIL OF HIGHER EDUCATION

#### **MULTIDISCIPLINARY COURSE**

## w.e.f. AY 2025-26

#### **SEMESTER-III**

#### PRINCIPLES OF MANAGEMENT

Credits: 2 2 hrs/week

#### Unit -I:

Definition of Management, Functions of Management, Principles of Management, Levels of Management, Business Strategy-SWOT Analysis

### **Unit – II:**

Purpose of Planning, Planning Process, Types of Plans, Objectives, Managing by Objectives (MBO); Organizing; Organization Structure, Formal and Informal Organization, Decision Making Process

# **Unit – III:**

Directing, Motivation, Motivation Theories, Leadership Styles, Leadership Theories, Controlling, Process of Controlling, Types of Control-Budgetary and Non-Budgetary, Control Techniques, Cost Control, Purchase Control, Maintenance Control, Quality Control